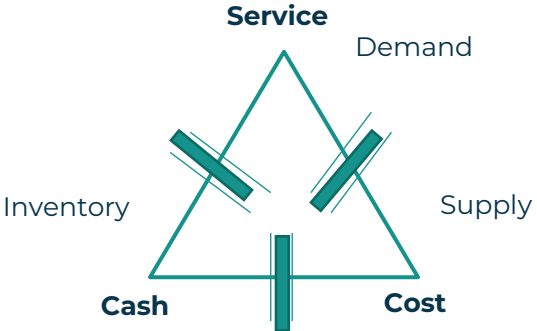


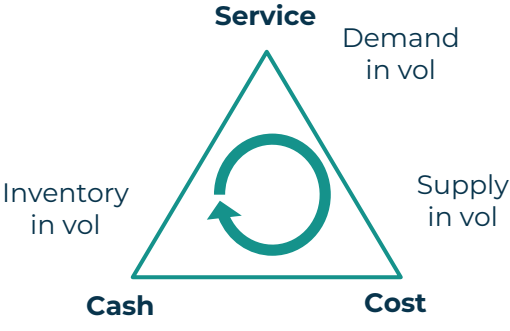
# TEMPLATE | 8-stage IVP maturity model

Driven by Supply Chain needs (traditional S&OP or IBP)

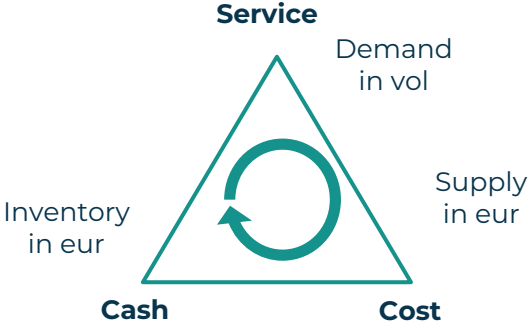
### STAGE 1 – REACT



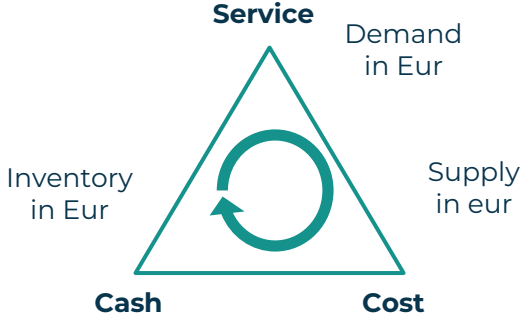
### STAGE 2 – ANTICIPATE



### STAGE 3 – INTEGRATE



### STAGE 4 – COLLABORATE



Driven by Business needs (Integrated Value Planning)

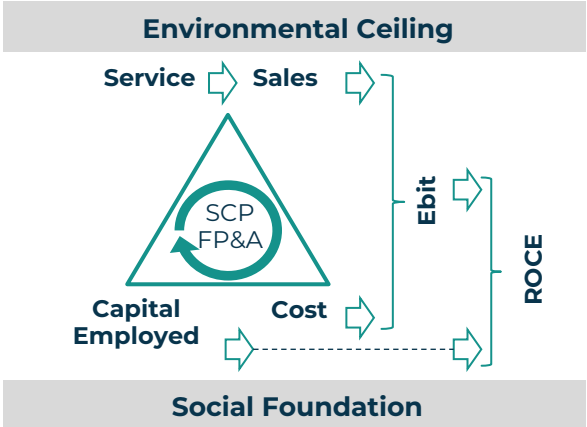
### STAGE 8 – ORCHESTRATE



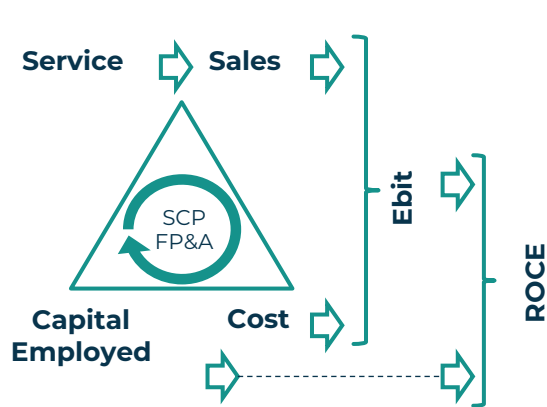
### STAGE 7 – INTEGRATE MARKETING, SALES, PRODUCT, RESOURCE PLANNING



### STAGE 6 – ENVIRONMENTAL & SOCIAL METRICS



### STAGE 5 – INTEGRATE FSCP



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